(A joint stock limited company incorporated in the People's Republic of China)

(Stock Code: 2328)

Dear Qualitied H Shareholders, In each of the prospectus (the "H Share Rights Issue Prospectus") issued by PICC Property and Casually Company Limited (the "Company") dated 9 December 2011 in relation to the H Share Rights Issue. Terms defined in the H Share Rights Issue Prospectus bear the same meanings when used herein unless the context otherwise requires. In accordance with the terms and subject to the conditions set out in the H Share Rights Issue Prospectus accompanying this document despatched to the Qualified H Shareholders and subject to the Articles, the Directors have provisionally allotted to you the H Rights Shares on the basis of 1 H Rights Share for every 10 existing H Sharers registered in your name on the H Share Record Date (i.e. at the close of business on 8 December 2011), Your holding of H Shares on the H Share Record Date is set out in Box A and the number of H Rights Shares provisionally allotted to you is set out in Box B of the Provisional Allotment Letter.

Hights Shares in respect of any unsold entitlements of the Excluded Shareholders, any unsold fractional entitlements of the Provisional Allotment Letter.

Hights Shares in respect of any unsold entitlements of the Excluded Shareholders, any unsold fractional entitlements to the H Rights Shares in respect of any unsold entitlements of the Excluded Shareholders, and the Rights Shares in respect of any unsold entitlements of the Excluded Shareholders or otherwise not subscribed for by transferees of the Nil Paid H Rights, will be made available for excess applications by the Qualified H Shareholders or otherwise not subscribed for by transferees of the Nil Paid H Rights.

applications by the designment of a continuous using the accompanying Excess expectation of unit.

The H Rights Shares, when allotted and fully oad, will rank paid assus in all respects with the H Shares then in issue. Holders of fully-paid H Rights Shares will be entitled to receive all future dividends and distributions which are declared, made or paid after the date of allotment and issue of the H Rights Shares.

The H Rights Shares, when allotted and fully paid, will rank pari passu in all respects with the H Shares then in issue. Holders of fully-paid H Rights Shares, will be entitled to receive all future dividencis and distributions which are declared, made or paid after the date of allotment and issue of the H Rights Shares. The Prospectus Documents will not be registered under the applicable securities legislation of any jurisdiction, has been taken to permit a public offering of the Nill Paid H Rights and/or H Rights Shares, stores and provisional Allotment Letter or an Excess Application Form in any territory outside Hong Kong may treat it as an offer or invitation to apply for the H Rights Shares or excess H Rights Shares, unless in a territory where such an offer or invitation could lawfully be made without compliance with any registration or other legal and regulatory requirements thereof. It is the responsibility of anyone outside Hong Kong wishing to take up its Nill Paid H Rights or make an application for excess H Right Shares or excess H Right Shares will be a safety in the paid of a light Shares or excess H Right Shares and outles required to be paid in such territories, including obtaining of any governmental or other consents, and to pay any taxes and duties required to be paid in such territory in connection therewith without prejudice to the foregoing. The Company reserves the right to refuse to permit any H Shareholder to take up its Nill Paid H Rights or apply for excess H Rights Shares where it believes that doing so would violate applicable securities legislations or or other laws or regulations of any jurisdiction.

violate applicable securities legislations or other laws or regulations of any jurisdiction.

No provisional allotment of the H Rights Shares has been or will be made to the Excluded Shareholders and no Provisional Allotment Letter or Excess Application Form is being sent to them. Arrangements will be made for the NI Paid H Rights of the Excluded Shareholders and no Provisional Allotment Letter or Excess Application Form is being sent to them. Arrangements will be divided on a property of the benefit of the Excluded Shareholders and, if a premium feet of expenses) can be obtained, to be sold by the nominee on such Excluded Shareholders' behalf on the Hong Kong Stock Exchange as soon as practicable after the commencement of the dealings in the Nil Paid H Rights. The proceeds of such sale, less expense, will be divided on a pro rata basis and paid to the Excluded Shareholders who hold interests in H Strares through CCASS, their nomlinees, custodians or other intermediates may sell, on such Excluded Shareholders' behalf, their entitlements to the NIP aid H Rights in compliance with applicable securities laws and distribute the proceeds thereof as appropriate.

of the H Share Rights Issue Prospectus to the Excluded Shareholders, to the extent reasonably practicable and legally permitted, for their information purposes only, provided that the H Share Rights Issue Prospectus shall not be sent to Excluded Shareholders who are known by the United States. The Company will not send any Provisional Allotment Letter or Excess Application Form to the Excluded Shareholders.

To take up your right to subscribe for the H Rights Shares provisionally allotted to you in full as specified in this Provisional Allotment Letter, you must lodge the whole of this original Provisional Allotment Letter in accordance with the instructions herein at any of the particular branches of Industrial and Comme Bank of China (Asigh Limited as mentioned below together with a remittance for the full amount payable on acceptance, as set out in Box C by no later than 4300 p.m. on 23 December 2011. This will constitute acceptance of the provisional allotment and entitlements on the terms of this Provisional Allotment and the H Share Rights Issue Prospectus and subject to the Articles. Unless otherwise agreed by the Company, all remittances must be made in Hong Kong dollars and by cheque or cashier's order. Cheques must be drawn on an account with, and cashier's order must be issued by, a licensed banking Kong dollars and by cheque or cashier's order must be made payable to "ICBC (Asia) Nominee Limited — PICC — PAL" and must be crossed "Account Payee only". No receipt will be given for such remittances. All enquiries in connection with this Provisional Allotment Letter should be addressed to the Share Registrar at (852) 2862 8647.

Branch Name Hong Kong Island 1/F., 9 Queen's Road Centra ad Branch North Point Branch G/F, 436–438 King's Road, North Point

> Shop 2A, G/F, Hung Hom Shopping Mall, 2-34E Tak Man Street, Hung Hom G/F., Belgian Bank Building, 721–725 Nathan Road, Mongkok Shop 5 & 6, 1/F, Crocodile Center, 79 Hoi Yuen Road, Kwun Tong Hung Hom Branch

Tsuen Wan Castle Peak Road Branch Tai Po Branch

New Territories

Tauen Wan Castle Peak Road Branch

G/F., 423–427 Castle Peak Road, Tsuen Wan

Tai Po Branch

Shop F, G/F, Mee Fat Building, No 34–38 Tai Wing Lane, Tai Po

It should be noted that unless this Provisional Allotment Letter, duly completed, together with the appropriate remittance for the amount as shown in Box C, has been logged in the manner as described above by no later than 4:00 p.m. on 23 December 2011, whether by the original allottee or any person in whose travour the rights to subscribe for the H Rights Shares will be made available for application on Excess Application Forms by other Qualified H Shareholders. The Company may (at its discretion) treat a Provisional Allotment Letter as valid and binding on the person(s) by whom or on whose been declined and enturn of this Provisional Allotment Letter will constitute a warranty and representation to the Company rand representation to the Company requirements of a fire-levant irristictions other than Hong Kong, in connection with the Provisional Allotment Letter and any acceptance of it, have been, or will be, duly complied with. The Company reserves the right to refuse to accept any application for the H Rights Shares where it believes that in doing so would violate the applicable securities legislations or other laws or regulations of any jurisdiction.

TRANSFER

Tyou wish to transfer all of your Nil Paid H Rights, you must complete and sign the Form of Transfer (Form B), and hand the original Provisional Allotment Letter to the person(s) to or through whom you are transferring your Nil Paid H Rights. The transferce(s) must then complete and sign on the same Form of Transfer (Form B) and lodge the Provisional Allotment Letter intact, together with a remittance for the full amount payable on acceptance as set out in Box C at any one of the branches of Industrial and Commercial Bank of China (Asia) Limited as mentioned above by no later than 4:00 p.m. on 23 December 2011. Unless otherwise agreed by the Company, all remittances must be income and cashier's orders must be issued by a licenset only. It is should be noted that stamp duty is payable in connection with the transfer of your Nil Paid H Rights to the transferee(s) and the acceptance by the transferee(s) of such rights.

pany reserves the right to refuse to register any transfer in favour of any person in respect of which the Company believes such transfer may violate applicable legal or regulatory requirements SPLITTING

For the Control of the Control of the Control of Spite Provisional Allotment to make the Control of Spite Provisional Allotment Letter must be surrendered and lodged for cancellation, together with a covering letter stating clearly the number of spit Provisional Allotment Letter required and the number of Ni Paid H Rights to be comprised in each spit Provisional Allotment Letter (which, in aggregate, should be equal to the number of H Rights Shares provisionally allotted to you as stated in Box By by no later than 4:30 p.m. on 15 December 2011 to the H Share Registers, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hoppwell Centre, 183 Queen's Road East, Wanchai, Hong Kong who will cancel the original Provisional Allotment Letter and issue new Provisional Allotment Letters in the denominations required, which will be available for collection at the same place on the second business day after you surrender the original Provisional Allotment Letter.

ed H Shareholders will be rounded down to the nearest whole number and fractional entitlements to H Rights Shares will not be provisionally allotted to the H Shareholders. The Nil Paid H Rights representing the aggregate of all the fractions of the H Rights Shares (rounded down to the provisionally allotted to a nominee appointed by the Company and, if a premium (net of expenses) can be obtained, will be seld by the nominee on the Company's behalf in the market as soon as practicable after the commencement in dealing in the Nil Paid H Rights and the net retained by the Company for its own benefit. Any H Rights Shares in respect of unsoft in factorized entitlements will be made evaluable for excess application by the Qualified H Shareholders.

Calified H Shareholders may apply, by way of excess applications, for H Rights Shares in respect of any unsold entitlements of the Excluded Shareholders, any unsold fractional entitlements to the H Rights Shares and H Rights Shares not taken up by Qualified H Shareholders or otherwise not subscribed for by transferees of the NIP paid H Rights.

transferees of the Nit Pard H Hights. Shares should be made only by Qualified H Shareholders and only by completing an Excess Application for excess H Rights Shares will, at the sole discretion of the Directors, be allocated and allotted on a fair and reasonable basis and, as far as practicable, (i) preference be given to those applications that will top up odd lots into whole board lots, and (ii) after applying the principle in (ii) above, the remaining excess H Rights Shares (if) preference will be given will be a lackated to Qualified H Shareholders who have applications who have applications share the principle in (ii) above, the remaining excess H Rights Shares (ii) a provision of all excess the provision of all excess the provision of a provision of the states of the provision of the prov

H Rights Shares being applied for. No reference will be made to H Rights Shares comprised in applications by Provisional Allotment Letter or the existing number of H shares held by Qualified H Shareholders.

H Shareholders held by a nominee company should note that the Board will regular be nominee company shareholder in accordance with the H Shareholders register of the Company. Accordingly, H Shareholders should note that the aforesaid arrangement in relation to the top up of odd lots for allocation of excess H Rights Shares will not be extended to Beneficial H Shareholders in accordance with the H Shareholders register of the Company. Accordingly, H Shareholders should note that the aforesaid arrangement in relation to the top up of odd lots for allocation form is for use only by the person(s) to whom it is addressed and is not transferable. All enquiries in connection with the Excess Application Form is for use only by the person(s) to whom it is addressed and is not transferable. All enquiries in connection with the Excess Application Form is for use only by the person(s) to whom it is addressed and is not transferable. All enquiries in connection with the Excess Application Form in the Share Registrar.

If you wish to apply for any H Rights Shares in addition to your provisional allotment under the 1 Share Rights Issue, you must complete and sign the Excess Application Form together with a separate remittance for the amount payable on application in respect of the excess Application Form together with any one of the branches of industrial and Commercial Bark of China (Asial Limited as policy and the properties of the China Rights Shares with lease of the Shares applied for, with an application for the Shares Registrary and the Asial Limited and the Shares Registrary and the S CHEQUES AND CASHIER'S ORDER

CHEQUES AND CASHIER'S ORDER

All cheques and cashier's orders will be presented for payment upon receipt and all interest earned on such monies will be retained for the benefit of the Company, Any Provisional Allotment Letter and/or Excess Application Form in respect of which the accompanying cheque or cashier's order will be he first presentation. Will be presented to be rejected. Completion and return of a Provisional Allotment Letter and/or Excess Application Form with a cheque and/or cashier's order, whether by you or by any nominated transferee will constitute a warranty by the applicant that the cheque or cashier's order will be he first presentation. Will be under the company in respect of which the accompanying cheque or cashier's order is deshoroured on first presentation and, in such event, the relevant provisions and all rights and entitlements given pursuant to it will be deemed to have been declined and will be cancelled. You must pay the exact amount payable upon application for the H Rights Shares, any underpaid applications will be rejected. In the event of an overpaid application, a return cheque will be revent of an overpaid application, a return cheque will be respected which you captieve the presence of wholly or partially unsuccessful applications for excess H Rights Shares (if any) are expected to be posted by ordinary post at your own risk to your addresses, or other persons entitled thereto, on or about 3 January 2012. SHARE CERTIFICATES AND REFUND CHEQUES

Subject to the fulliment of the conditions of the H Share Rights Issue, it is expected that the certificates for the H Rights Shares will be posted by the H Share Register, Computershare Hong Kong Investor Services Limited, to those entitled thereto by ordinary mail at their own risk to their registered addresses on or about 3 January 2012. Refund Cheques in respect of wholly or partially unsuccessful applications for excess H Rights Shares (if any) are expected to be posted to those entitled by ordinary mail at their own risk on or about 3 January 2012.

QUALIFIED H SHAREHOLDERS AND EXCLUDED SHAREHOLDERS

To qualify for the subscription of the H Rights Shares, an H Shareholder must be registered as a member of the Company at the close of business on 8 December 2011 and must not be an Excluded Shareholder. In order to be registered as members of the Company at the close of business on 8 December 2011 and must not be an Excluded Shareholder. In order to be registered as members of the Company at the close of business on 8 December 2011 and must not be an Excluded Shareholder. In order to be registered as members of the Company at the close of business on 8 December 2011. H Shareholders must lodge any transfer of H Shares (together with the relevant share certificates) with the H Share Registrar for registration no later than 4:30 p.m. on 6 December 2011.

Excluded Shareholders are those H Shareholders or Beneficial H Shareholders with registered addresses in, or who are otherwise known by the Company to be residents or, places outside Hong Kong and in respect of whom the Directors, based on enquiries made by the Directors, consider it necessary or expedient not to offer the H Rights Shares on account either of the legal restrictions under the laws of the relevant place in which the H Shareholder is located or the requirements of the relevant regulatory body or stock exchange in that place.

(a) H Shareholders whose name(s) appeared in the register of members of the Company at the close of business on the 8 December 2011 and whose address(s) as shown in such register is/are in any of the Specified Territories, except for those H Shareholders with addresses in the PRC and the United States who fulfill the relevant requirements to the satisfaction of the Company, and

(b) any H Shareholders or Beneficial H Shareholders at that time who are otherwise known by the Company to be resident in any of the Specified Territories, except for those H Shareholders resident in the PRC and the United States who fulfill the relevant requirements to the satisfaction of the Company.

satisfaction of the Company.

Nowthistanding any other provision in the Prospectus Documents, the Company reserves the right to permit any H Shareholder or Beneficial H Shareholder to take up his/her/its rights if the Company, in its absolute discretion, is satisfied that the transaction in question is exempt from or not so or regulations giving rise to the restrictions in question. The Company also reserves the right to treat as invalid, and will not be bound to allot or issue any H Rights Shares in respect of, any acceptance or purported acceptance of the offer of Nil Paid H Rights or the H Rights Shares which:

appears to the Company or its agents to have been executed, effected or despatched in a manner which may involve a breach of the laws or regulations of any jurisdiction; or

in the case of a Provisional Altoment Letter, provides for an address for delivery of the share certificates in, or, in the case of a credit of it Hights Shares in CASS, a CASS participant whose address is in, or is otherwise a resident of, any of the Specified Territories or any other jurisdictions, and the case of a credit of it the Company believes or its agents believe that the same may violate applicable legal or regulatory requirements.

Execute the contract of the prospectus Documents or the crediting of Ni Paid H Rights to a stock account in CASS does not and will not constitute an offer in those jurisdictions in which it would be illegal to make an offer and, in those circumstances, the Prospectus Documents must be treated as sent for information purposes only and should not be copied or redistributed. Persons (including, without limitation, agents, custodians, normness and trustees) who receive a copy of any of the Prospectus Documents or whose stock account in CASS is credited with NI Paid H Rights to a stock account in characters. If a Provisional Allotment Latter, a factor and a plant and a preson in any such Specified Territories, or by his/her/its agent or normness, he/she/it should not seek to take up the rights referred to in the Provisional Allotment Latter (or apply for any excess Application Form or a credit of NIP Paid H Rights to a stock account in CASS is received by any person in any such Specified Territories, or by his/her/its agent or normness, he/she/it should not seek to take up the rights referred to in the Provisional Allotment Latter (or apply for any excess H Rights Sees under the Specified Territories, which are the provisional Allotment Latter (or apply for any excess H Rights Sees under the Specified Territories (which the manner of the provisional Allotment Latter (or apply for any excess H Rights Sees under the Specified Territories (which the manner of the provisional Allotment Latter (or apply for any excess H Rights Sees under the Specified Territories (which the manner of the provisional Allotment Latter (or apply for any excess H Rights Sees under the Specified Territories (which the manner of the provisional Allotment Latter (or apply for any excess H Rights Sees under the Specified Territories (which the manner of the provisional Allotment Latter (or apply for any excess H Rights Sees under the Specified Territories (which the provisional Allotment Latter (or apply for any excess H Rights Sees under the Sp

- Notwithstanding what is said in the section headed "Qualified H Shareholders and Excluded Shareholders" above, the following limited categories of persons in the Specified Territories may be able to take up their rights under the H Share Rights Issue:

 1 H Shareholders or Beneficial H Shareholders in the United States are generally Excluded Shareholders. However, a limited number of H Shareholders and Beneficial H Shareholders in the United States who the Company reasonably believes are QIBs may be able to take up their Nil Paid H Rights to subscribe for H Rights Shares being offered in the H Share Rights issue in transactions evempt from registration requirements under the U.S. Securities Act, provided that they fulfil relevant requirements to the satisfaction of the Company, and

 A Shareholders or Beneficial H Shareholders in the PFQ are generally Excluded Shareholders. However, OIDIs and persons who are entitled to hold H Shares pursuant to relevant PFC laws and regulations or upon approvals of any competent authority may be able to take up their Nil Paid H Rights to subscribe for H Rights Shares being offered under the H Share Rights Issue.

pht, in its absolute discretion, to determine whether to allow such participation, as well as the identity of the persons who may be allowed to do so.

- REPRESINATIONS AND WARRANTIES

 Ps completing, spiring and submitting this Provisional Allotment Letter, each subscriber of H Rights Shares being offered and sold outside the United States hereby represents and warrants to the Company and the Underwriters and to any person acting on their behalf, unless in their sole discretion, the Company and the Underwriters wave such requirement expressely in writing that:

 | He/shar(t was an H Shareholder as at the 1-Share Record Delta, or he/shar(t is unfall, acquired or may lawfully acquired or may lawfully acquired the NI Paid H Rights, directly or indirectly, from such a person;
 | He/shar(t is not located in any jurisdiction in which it is unleawful to purchase or take up the NI Paid H Rights or subscribe for or accept H Rights Shares;
 | Subject to certain exceptions, he/shar(t is not accepting an offer to purchase or take up the NI Paid H Rights or subscribe for or accept H Rights Shares on a non-discretionary basis for a person who is resident or located in, or a citizen of, the United States at the time the instruction to accept was given;
 | He/shar(t is not dooring stor for the account of any person who is located in the United States at the time the instruction to purchase or take up the NI Paid H Rights or or subscribe for or accept H Rights Shares was received from a person outside the United States;
 | He/shar(t is not dooring stor for the account of any person who is located in the United States at the time the instruction to purchase or take up the NI Paid H Rights or to subscribe for or accept H Rights Shares was received from a person outside the United States;
 | He/shar(t is not dooring stor for the account of any person who is located in the United States at the time the instruction to purchase or take up the NI Paid H Rights or to subscribe for or accept H Rights Shares was received from a person outside the United States;
 | He/shar(t is not dooring to contain exceptions, he/shar(his not accepting any the NI Paid H Rights or to subscribe for or accept H Ri

 - He/she/fit is acquiring the NIP aid Hights and/or the Hights Shares in an "offshore transaction" as defined in Regulation S under the U.S. Securities Act;
 He/she/fit has not been offered the H Rights Shares by means of any "directed selling efforts" as defined in Regulation S under the U.S. Securities Act;
 He/she/fit has not been offered the H Rights Shares by means of any "directed selling efforts" as defined in Regulation S under the U.S. Securities Act;
 He/she/fit is not purchasing or taking up the NIP Paid H Rights or subscribing for or accepting H Rights Shares with a view to the offer, sale, allotment, take up, exercise, resale, renouncement, pledge, transfer or delivery, directly or indirectly, of any such NII Paid H Rights or H Rights Shares into the United States or any other jurisdiction referred to in paragraph (ii) above, and

- He/she/it understands that neither the Nil Paid H Rights nor the H Rights Shares have been or will be registered under the U.S. Securities Act or with any securities regulatory authority of any state, territory, or possession of the United States and the Nil Paid H Rights or H Rights Shares are being distributed and offered outside the United States in reliance on Regulation S under the U.S. Securities Act. Consequently he/she/it understands the Nil Paid H Rights Shares may not be offered, sold, pledged or otherwise transferred in or into the United States, except in reliance on an exemption from, or in transactions not subject to, the registration requirements of the U.S. Securities Act. GENERAL

Content Control Contro

All documents, including cheques for refund, will be sent by ordinary mail at the risk of the relevant applicants or other persons entitled thereto

No Plack Highest are expected to be traded in board lots of 2,000 (as the existing H Shares are currently traded on the Hong Kong Stock Exchange in board lots of 2,000). References in this Provisional Allotment Letter to time are to Hong Kong time unless otherwise stated.

By completing, signing and submitting this Provisional Allotment Letter, you agree to disclose to the Company and/or its H Share Registra and their respective advisers and agents personal data and any information which they require about you or the personal[6] or whose benefit you have made the acceptance of the provisional allotment of H Brights Shares. The Personal Data (Phixox) Ordinance, and to correct data that is inaccurate. In accordance with the Personal Data (Phixox) Ordinance, the Company and its H Share Registra have the right to charge a reasonable fee for the provisional special provision of the provisional data (and to correct ada, and to correct data that is inaccurate. In accordance with the Personal Data (Phixox) Ordinance, the Company and its H Share Registra have the right to charge a reasonable fee for the provisional special provision of the personal Data (Phixox) Ordinance, the Company and its H Share Registra have the right to charge a reasonable fee for the provisional allotment of H Bright and the provisional allotment of Hard Privacy (Ordinance) and the provisional allotment of Hard Privacy (Drivance) and the provisional allotment of Hard Privacy) Ordinance, and to correct data, and to correct data that is inaccurate. In accordance with the Personal Data (Phixox) Ordinance, the Company and the Hard and the Arman and the Personal Data (Phixox) Ordinance, the Company and the Hard Privacy) Ordinance and the Personal Data (Phixox) Ordinance, the Company Scoretar (Phixox) Ordinance and the Personal Data (Phixox) Ordinance, the Company Scoretar (Phixox) Ordinance and the Privacy Ordinance and th

Opening hours from 12 December 2011 to 23 December 2011 (both days inclusive):

Saturday: 9:00 a.m. to 1:00 p.m.; and Acceptance Date (23 December 2011) : 9:00 a.m. to 4:00 p.m.